

MAC L.F. O'Leary Open House

Largest Turnout ever at 2009 MAC / L.F. O'Leary Open House

The 7th L.F. O'Leary -Mitutoyo open house was once again a success. **Seventy** customers stopped by to attend seminars and get hands on demonstrations on the latest measurement offerings from Mitutoyo America.

Many customers arrived early to have an application examined, or to set up a private demonstration.

Three "free" seminars were provided to our customers, two in the morning and one in the afternoon.

9:15–10:00 AM—New CMM Standards and how they will impact your CMM accuracy and calibration (Dr Salsbury)

10:15–11:30 PM Upcoming Vision accuracy standards and how they will change the industry. (Dr Salsbury)

Dr. Salsbury discusses new details on changes to ISO specifications

Dr. Salsbury, Mitutoyo America's Corporate Metrologist, provided in-depth material on forthcoming changes to the ISO specification on verification and accuracy of Coordinate Measuring machines and Vision systems. New Vision testing methods will have

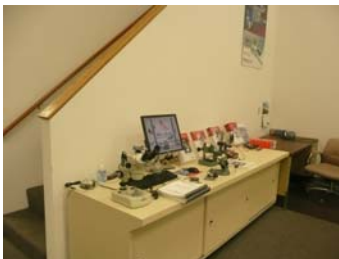
1:15–2:30 "What do Six Sigma and SPC have in common." (Bob Fruit)

The facility was setup to accommodate eighty participants.

a significant impact on this industry.

We appreciate Dr. Salsbury for his time and effort in preparing this material and "delivering the goods!"

Many customers preferred to stand on the periphery of the M3 Center as the event was close to being an overflow. We were somewhat relieved that the confirmed 110 participants did not all attend the Open House.



Seminar attendance was at record proportions

Seminars included the following topics;

- CMM and Vision Systems standards and accuracy
- CMM ISO Specifications
- New Vision Standards
- SPC and Six Sigma Presentations
- SPC 'Hands On'



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TIMKEN

Raytheon

tyco
Electronics

Pratt & Whitney
A United Technologies Company

GOODRICH

BOSE

"Thanks to MAC Corporate for their help in sponsoring this unique opportunity for A-Region"

THULE
SWEDEN

MAHLE

Driven by performance

Creed Monarch Inc.
quality is manufactured, our inspected

Hamilton Sundstrand
A United Technologies Company

DEKA

An overview of the customer's in attendance.....

The wide variety of industry that attended the open house was quite diverse.

We had our usual amount of aerospace customers as they are embedded in the North-east.

We saw a large increase in the defense contractors as all of the large companies (Pratt, Raytheon, and Hamilton Sundstrand) were in attendance.

We also had a fair number of new accounts show up with what we call 'measurements in hand' . These are challenging applications that are usu-

ally brought to are attention during the open house. One specific application was a new customer with a medical implant on a CMM / Vision request for quote.

Once again this region is dominated by bearing manufacturing and medical device companies and aerospace.

The number of overall application studies was down as specific funded projects are not as plentiful as in previous years.

Many of the attendees were the decision makers for their respective organizations.

Customer Profiles:

| | |
|----------------------------|-------------|
| Total Visitors | 70 |
| Companies | 42 |
| Machine Shop based | 25 % |
| Medical | 25 % |
| Heavy Manufacturing | 10 % |
| Aerospace | 30 % |
| Additional Types | 10 % |

Distributed Products

The distributed products group was well represented with a variety of products, including optical comparators, laser micrometers, and MeasurLink as well as the new strategic products. MeasurLink once again showed itself as the leader in SPC data collection.

SJ 500, U-Wave, IDC, QV Stream and the New HDM Height gages were all highlighted and demonstrated for customers.



The Form Products Group

The Form Products showed off the new style SV-C3000 combination gage to many of the bearing companies that were in attendance.

The Roundness side was also well represented with multiple RA units including the "new" RA 120 product.



MAC / L.F. O'Leary Open House

Every customer was provided with a 45th Anniversary bag which included a copy of MeasurLink, a Catalog CD, all current promotional literature and much more



Precision is our Profession



Many thanks to all who were part of another successful open house

Once again the open house would not be a success if not for contributions from a variety of individuals.

THANKS to all who help make this happen.....
L.F. O'Leary Co. Inc,

event .

We had a great deal of assistance from both the corporate office and other locations. The help was much appreciated as Mr. Bob Fruit (MeasurLink), Mr. Ron Stroope (Vision), Mr. Fred Kline (Form) helped develop

relationships with both current and future prospects. Thanks to Shawn and Julie of the Marketing Department for the new invitations. Thanks the team in Boston for making it work. A special thanks goes out to Gus the logistical wizard.

Thanks to; Mike O'Leary, Clint Sadvide as well as Catherine and Heather. Without their help, sponsorship and constant follow-up of attendees we were once again able to surpass previous attendance marks.

Distributed Products - Thanks to Mr. Steve Pike and Mr. Mike Yates for once again sponsoring the



Much thanks to L.F. O'Leary for donating the two pairs of RED Sox tickets !!!